

CAPABILITY STATEMENT

AIS
INDUSTRIAL & CONSTRUCTION SUPPLY

COMPANY DESCRIPTION

Since 1945 AIS Industrial & Construction Supply, Inc. has been a leading **Small Business** supply source to the construction and industrial marketplace.

Product offerings include a complete line of: power tools, hand tools, safety equipment, and maintenance & repair items. Services include shelving & lockers assembly & installation, and in-house factory authorized tool repair.

**In the process of acquiring a GSA Multiple Award Schedules
Contract for eCommerce and eBuy**

In the process of completing our Denver Certifiably Green Designation



CORE COMPETENCIES

Extensive local inventory and relationship with the major tool and equipment manufacturers.

See back for Product Categories and Manufacturers

DIFFERENTIATORS

In business since 1945 which provides a stable and financially sound supplying partner.

Servicing Colorado, the mountain states region, and the nation from our Denver headquarters and Silt location.

Knowledgeable and experienced staff with over 250 years combined industry experience.

Member of national associations that provide increased product availability and better pricing: AD (Affiliated Distributors)

• ISA (Industrial Supply Association) • STAFDA (Specialty Tools & Fasteners Distributors Association).

True Value Hardware dealer • Orgill hardlines distribution partner.

A stocking inventory of \$3.25 million consisting of over 100,000 individual items.

Ability to stock, store and release items for our customers.

Delivery available in metro Denver, northern Colorado and surrounding areas.

PAST PERFORMANCE

Ongoing long term relationships with government agencies – over 600 government entities at the state, city, county and special district level: CDOT (Colorado Department of Transportation)

• City of Loveland • City and County of Denver
• Adams 12 Five Star Schools

Ongoing supply partner of major private sector contractors:

• Sturgeon Electric • Great Basin Industrial
• Rapid Fire Protection • Q3 Contracting

Ongoing supply partner of major physical plant and facility maintenance and management companies:

Suncor Energy Refinery • Bechtel National • Mountain Cement

CORPORATE DATA

Aviation Service Supply Company dba AIS Industrial & Construction Supply

Small business – 45 employees: 5 outside sales representatives and 6 inside sales representatives.

Showroom and counter sales

Duns # 03-195-2476

NAICS: 423840, 423710, 423830, 423990

CAGE # 4A873

Registered in SAM.gov UEI SU8THX12MUJ3

Website: www.aisind.com

CONTACT INFORMATION

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Joe Cain, Account Coordinator & Government Sales Leader, Cell 720.789.3695, joe@aisind.com

Dale Hahs, President & CEO, dale@aisind.com

Herb Lucier, Sales Manager, herb@aisind.com

Outside sales representatives available for on-site assistance

PRODUCT CATEGORIES

ABRASIVES	GLOVES	POWER TOOLS AND ACCESSORIES
CLOTHING – FIRE RESISTANT	HAND TOOLS	ROPE, CHAIN, CABLE & FITTINGS
CONCRETE FASTENING PRODUCTS	IN-HOUSE TOOL REPAIR	SHELVING & LOCKERS
COLD WEATHER SUPPLIES	JOBSITE LIGHTING	TAPS & DIES
CUTTING TOOLS	LUBRICATION EQUIPMENT & SUPPLIES	TEMPORARY POWER – PORTABLE GENERATORS
DRAIN INSPECTION & CLEANING EQUIPMENT	MATERIAL HANDLING	TEST & MEASUREMENT EQUIPMENT
EYE & EAR PROTECTION	OUTDOOR HAND TOOLS	TRUCK AND JOBSITE STORAGE UNITS
FALL PROTECTION	PACKAGED CHEMICALS	WELDING ACCESSORIES
FIRST AID KITS & PRODUCTS	PAINT & MARKING PRODUCTS	VOICE COMMUNICATION TOOLS

AIS IS KNOWN BY THE COMPANIES WE KEEP



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Your Local source for Tools & Supplies since 1945

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